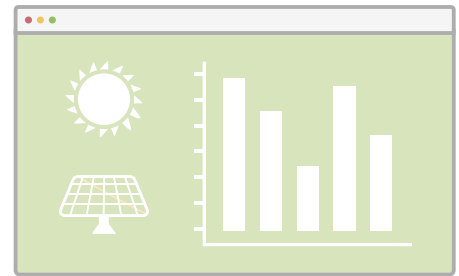


GET ON TRACK TO MEET YOUR RENEWABLE ENERGY GOALS

Partner with Enel X to Manage Risk, Achieve Budgets, Improve Forecasting, and Differentiate Your Brand with Renewable Energy and Distributed Energy Resources

Rapidly declining costs and growing demands for sustainability have made renewable energy and distributed energy resources (DER) an attractive way to achieve brand and social governance goals. Integrating renewable energy and DER into a comprehensive energy supply management and energy management strategy, however, requires specialized expertise.



Enel X's experts simplify a complex purchasing process to ensure your organization:

- > Clearly establishes goals for an enterprise-wide strategy
- > Finds the best fit of available products and technologies
- > Capitalizes on regional incentives and financing options
- > Overcomes organizational silos

- > Reconciles disparate tracking systems for renewable energy certificates (RECs)
- > Achieves your risk, budget and brand objectives

Enel X's Approach

Drawing on our expertise in wholesale and retail energy markets, our industry-leading technology, and our ecosystem of partners, we take a coordinated approach to renewable energy and DER. Enel X's advisors work with your team to develop and execute a plan that aligns with your organization's broader business objectives.

Develop Your Strategy

There is no single tactic that works for all organizations. Our advisors analyze your energy usage patterns, validate project financials and help your team understand the risk associated with any purchase.

Sourcing Renewable Energy and DER

Whether the strategy calls for on-site DER like rooftop solar or battery storage, or focuses on off-site solar, wind, or RECs, Enel X can help secure the renewable resources you need to achieve your goals.

Customer Spotlight: General Service Administration (GSA) Relies on Enel X

Enel X provided due-diligence for the GSA's 140MW wind power purchase agreement, the largest ever procured in a federal contract. The agreement will supply the GSA with all of the renewable energy it needs to fulfill its 20% by 2020 clean energy goal, and it will add more than 500,000 MWh of electricity to the grid each year.

If the long-term commitments required for wind and solar are prohibitive, we make it easy to buy green power and RECs for shorter terms through competitive auctions. Additionally, we can recommend ways to manage the renewable-energy costs that are already embedded in your current rates.

Tracking Performance Across Your Portfolio

Our experts track the value of your renewable power purchase agreements against conventional utility rates and help your team understand how renewable energy and DER purchases impact the balance of your energy portfolio.

Drawing on our industry-leading intelligence and analytics, we provide custom positioning reports to help your team make decisions and ensure your benchmarks are met.

The Enel X Difference

Enel X brings unparalleled expertise across energy supply and demand side management to the world's biggest enterprises. Many of our experts, who average 18 years in industry experience, actively influenced the opening of America's deregulated energy markets.

Unlike many consultants, we leverage technology to centralize your energy data in a common platform, and our powerful analytical tools can connect energy to dollars. Wherever you are on your renewable energy journey, consider Enel X your strategic partner to achieve your goals.

Making the Most of Solar with Enel X and SunPower

For solar photovoltaic installations, Enel X and SunPower have teamed to build industry-leading energy intelligence software that incorporates sites with rooftop or ground-mount solar into a single enterprise energy management platform. Using the software embedded in Helix®, the world's first fully integrated solar solution designed specifically for commercial customers, you'll know the exact return from your investment in solar.