

# Getting You the Best Available Price and the Transparency You Need for Your Wholesale Transactions

Utilities across North America use Enel X's Energy Exchange to get the best price for their wholesale market transactions. Our robust bidder network and perfect utility commission approval record create value for buyers and sellers in every deal. Our real-time online auction platform provides bidders with live feedback, driving intense competition, and delivering the best available market price.

## How Our Process Delivers Results

### Automated Technology

Our platform creates transparency and allows customers to move quickly in volatile markets, minimizing premiums and yielding the best price.

### Proof for Stakeholders

Our award-winning, protest-free system compiles all auction process and bidding data at audit-quality level, and this information is available online 24/7.

### Respect for Existing Processes

We honor our customers' existing bidder relationships, internal processes and stakeholders, while staying laser-focused on delivering outstanding transactions.

### A Model Where We Take the Risk

We know you have your own way of measuring success, and it's our responsibility to structure events that yield results worthy of contracting.

## How We Deliver the Best Available Price

### Liquidity

We offer an engaged, national bidder base that reflects your preferred counter-parties and provides an opportunity to enable new bidders.

### Adaptability

We created tailored solutions to accommodate your needs based on delivery point, term, pricing mechanism, and more.

## Expertise in Wholesale Transactions

- > 60,000 pricing events
- > 100 utilities contracted
- > 300 contracted bidder counterparties
- > Perfect utility commission approval record/ zero protests
- > **Proven best price:** winning bidders actually outbid themselves 20% of the time
- > Over 200 different auction products, structures, and mechanisms
- > Awarded energy supply management product of the year in 2014 and 2016 by Energy Manager Today

### Expertise

We are a process-driven team applying principles gained from an expansive set of transaction experiences throughout North America.

### Accountability

We deliver audit-level auction documentation, customer-specified reports, and provide live auction access for stakeholders.