

# Upgrade Your Generator and Earn More in Demand Response

*No budget? Enel X can deduct the cost from your future DR earnings.*

Since the United States Environmental Protection Agency (EPA) began enforcing stricter emissions regulations in May 2016, many businesses lost the valuable revenue stream that participating in demand response (DR) provided. With those businesses in mind, Enel X has developed a generator upgrade program to easily bring generators up to compliance and get back to earning revenue in DR. Here's how the program works:

## 1. Determine Compliance Status

Not all generators can be upgraded, and some generators don't need to be upgraded to be compliant. So, as a first step, we help you figure out which compliance category your generators falls into.



## 2. Review the Financials

Enel X will provide a DR earnings estimate and can help you gather and assess project cost estimates from your preferred vendors. If you don't have the budget to invest, we can cover the project cost for you and will simply deduct it from your future DR earnings.

## 3. Complete the Upgrade and Start Earning!

From start to finish an upgrade project can take anywhere from three to six months, but the actual on-site work typically takes only a few days. We'll work the vendors to ensure the installation is complete prior to the start of the DR program season so you can start earning right away.

