

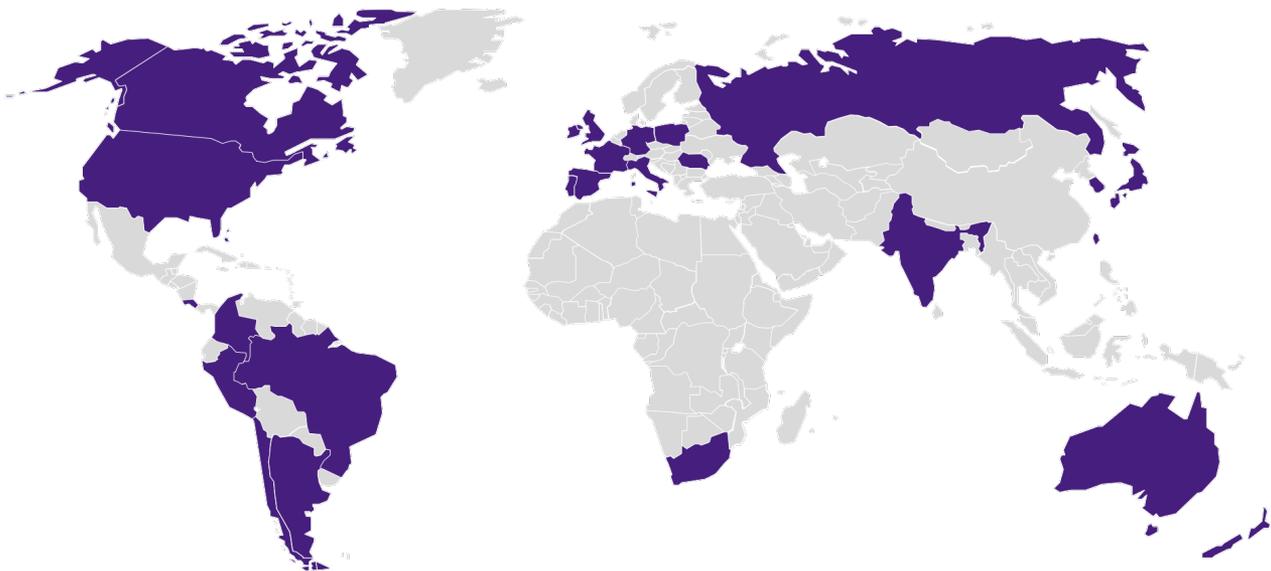
Energy Storage with Enel X

Global Experience Delivering Energy Management Solutions

Enel X is a part of The Enel Group, a multinational company providing energy services to individuals, businesses, and governments across the world. With over \$80B in annual revenue, Enel serves as a trusted partner for long term investments, and can provide the necessary financing and capital to bring your energy storage project to life.

While global in reach, Enel X brings deep, market-specific knowledge to each project, with local teams and experts available 24/7 to support your business needs. Enel X's storage portfolio of over 150 MW includes projects of all sizes and flavors, serving a variety of industries and customer types. With an industry-leading demand response business, best-in-class software, and advisory services, Enel X's innovative, distributed energy projects maximize payments and energy savings for customers.

Enel in the World



>150 MW
Storage Portfolio



6.1 GW
Demand Response
Portfolio



43 GW
Renewable Capacity



20 YEARS
Experience
with Distributed
Energy Projects



NO. 20
Fortune's 2017
Change the
World List

Example Customers

Organizations across industries work with Enel X for energy storage.



Algoma Orchards
Agriculture



UMass Boston
Education



Amhil North America
Manufacturing



Marcus Garvey Village
Real Estate

Other industries :

- > Retail
- > Industrials
- > Government
- > Medical
- Manufacturing

Technology



Enel X's DER Optimization Software powers the energy storage system behind-the-scenes. The software intelligently determines when to charge and discharge the battery to deliver maximum savings and superior operational performance.

- > Uses advanced machine learning and optimization software
- > Patented technology that incorporates battery degradation into optimization
- > Re-optimizes solution every 15 minutes on-site

Financing Options

With a variety of financing options, organizations can choose how much ownership and capital they want to deploy for their particular energy storage or solar-plus-storage project.



Benefit Share

You and Enel X share the energy savings generated from the storage system based on a pre-determined split



PPA

You pay Enel X a single payment rate based on energy generation from the solar panels and the overall benefit of the solar-plus-storage system.



Hybrid PPA

You pay Enel X a lower payment rate just for the solar power generated from your panels, combined with a benefit share structure with Enel X.



Direct Purchase

You buy the system outright with upfront, on-hand cash, and can choose to pay Enel X for ongoing O&M



Fixed Rate

You pay fixed payments to Enel X