

# Financing Options for Energy Storage and Solar + Storage

Enel X Helps You Integrate DERs with Flexible Financing Options to Fit Your Needs

## STORAGE ONLY



### Benefit Share

You and Enel X share the energy savings generated from the storage system based on a pre-determined split.

- > **Benefits:** You and Enel X are aligned in your interests and incentives, and your savings directly correspond to the battery's performance
- > **Units:** \$/month (% split with Enel X)



### Direct Purchase

You buy the system outright with upfront, on-hand cash, and can choose to pay Enel X for ongoing O&M.

- > **Benefits:** You own the system, so there are no ongoing payments to cover the cost of the equipment
- > **Units:** \$\$\$



### Fixed Rate

You pay fixed payments to Enel X.

- > **Benefits:** You know exactly what your payments will be each month, regardless of battery performance
- > **Units:** \$/month (fixed)

## SOLAR + STORAGE



### Power Purchase Agreement (PPA)

You pay Enel X a single payment rate based on energy generation from the solar panels and the overall benefit of the solar + storage system.

- > **Benefits:** You have a simple payment structure that covers your entire system
- > **Units:** \$/kWh (single rate)



### Hybrid Power Purchase Agreement (hPPA)

You pay Enel X a lower payment rate just for the solar power generated from your panels, combined with a benefit share structure with Enel X.

- > **Benefits:** You can carve out the payment structure based on the performance of each asset, and our incentives are aligned under a benefit-share model
- > **Units:** \$/kWh Solar + \$/month (%) Storage



### Direct Purchase

(Same as for Storage Only)



### Fixed Rate

(Same as for Storage Only)