

Reduce Costs and Get Budget Certainty in Mexico's New Electricity and Natural Gas Markets

Partner with Enel X to Leave the Volatile and Expensive Utility Tariff in Mexico

Recently opened electricity and natural gas markets in Mexico enable savvy energy buyers to gain a competitive edge through smart energy supply management strategies. Managing energy expenses and budgets in a newly created market, however, requires specialized expertise.

As your trusted advisor, we work closely with your team to analyze energy usage patterns and execute a local energy supply management strategy tailored to your business needs. Our experts are there to help you develop an energy supply management plan, manage the competitive sourcing process, and provide critical support services after you sign your contracts.



Develop the Plan

Clearly defined objectives are a prerequisite for a successful energy supply strategy. To ensure organizational alignment, we help your team develop a plan that considers market risk, sustainability goals, budgeting, and reporting requirements.

Register to Become a Qualified User (Usuario Calificado)

To participate in competitive electricity markets in Mexico, your organization needs formal approval from the Comisión Reguladora De Energía (CRE). Enel X manages the registration process to ensure your organization gets to market quickly.

Manage Supplier Proposals

Our energy advisors and regional market experts work with your team to design proposals for electricity, natural gas, and renewable energy certificates. We help determine the most advantageous product structures and terms based on your demand and load profile. To find you the best supply contract, our advisors manage the sourcing process—offering analysis and recommendations—and assist in contract negotiations.

Counterparty Due Diligence

With suppliers rapidly entering the Mexican marketplace, your organization needs a thorough and systematic process

to screen supplier proposals. We pre-qualify suppliers competing for your business and consider non-price criteria to minimize risk.

Ongoing Services

Our advisors and energy supply management experts continue to work with your team after you secure an energy contract. Drawing on our industry-leading energy intelligence and analytics, we keep you apprised of regulatory developments, provide custom positioning reports, and alert you to tactical buying opportunities that ensure your benchmarks are met.

We also perform critical ongoing support services for our customers, including managing supplier relationships, reviewing and validating invoices, and providing counsel on local renewable energy standards compliance.