

# EnerNOC Procurement and Advisory Services: Product Specifications Sheet

EnerNOC's energy procurement and advisory services help organizations manage risk and source energy at competitive prices. Our procurement platform provides access to energy suppliers to compete for your business, while our global services team helps build your procurement strategy, educates your team, and provides enhanced reporting. Below you will find a breakdown of tasks included in our energy procurement and advisory services solutions.

		Energy Procurement	Advisory Services
<b>Request for Proposal Development</b>	Assess objectives for energy procurement	✓	
	Develop request for proposals (RFP) to engage suppliers, including but not limited to: desired energy supply products, Customer information pertaining to usage volume, demand forecasts, financials, and contract stipulations	✓	
	Solicit bids or offers from suppliers based on the RFP terms	✓	
<b>Procurement Event</b>	Validate and confirm supplier bids or offers	✓	
	Provide information as necessary to make a buying decision	✓	
	Assist in executing an agreement with a bidding supplier or suppliers	✓	
<b>Ongoing Visibility</b>	Provide visibility into current energy market prices	✓	
	Track contracts and ongoing renewal opportunities	✓	
<b>Procurement and Risk Management Strategy</b>	Assist in developing a strategy for energy supply procurement	✓	✓
	Actively assist with the ongoing management of any 'structured product' provided to Customer pursuant to a Supply Contract		✓
	Assess available distribution utility rate classes and tariffs from provided Customer data		✓
<b>Customer Education</b>	Provide education on market context and ongoing market analysis		✓
	Educate on breakdown of utility costs based on most recent twelve months' energy usage, energy supply, and utility bills		✓
<b>Enhanced Reporting</b>	Analyze variance of costs against budget		✓
	Enhance financial visibility through scenario analysis, historical market analysis, accruals, and ad-hoc reporting		✓