



PRESS RELEASE

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ENEL X REAFFIRMED MARKET LEADER FOR DEMAND RESPONSE IN ONTARIO FOLLOWING TENDER WIN

- *Enel X was awarded 210 MW of demand response resources in latest auction held by IESO*
- *With this latest award, Enel X achieves 25% market share in Ontario, reaffirming its leadership position in the province's demand response market*

Boston, January 7th, 2019 – Enel X, the Enel Group's advanced energy services business line, was awarded the delivery of 210 MW of demand response resources in Ontario for the 2019 – 2020 delivery period following the completion of the latest demand response auction held by the province's Independent Electricity System Operator (IESO). The awarding reaffirms Enel X's position as the market leader for demand response in Ontario, where the company now has 25% of the province's overall demand response market.

"This new award will allow Enel X to expand its demand response portfolio, while confirming the company's commitment to deliver commercial and industrial customers the greatest possible value from proactive energy management," said **Michael Storch**, Head of Enel X in North America. *"Through our portfolio of market-leading energy management including demand response, battery storage, peak load prediction services, and energy advisory services, we are helping Ontario businesses stay focused on running their operations while effectively reducing operating costs, managing risks and creating new revenue streams."*

Through the award, Enel X will manage electricity demand from large industrial and commercial customers connected to the IESO transmission grid, informing those companies when the network needs them to reduce or increase their power consumption, while providing enhanced grid flexibility and stability. Enel X is currently the largest commercial and industrial aggregator of demand response in the Ontario province serving approximately 400 commercial and industrial customer sites.

Demand response programmes pay large energy consumers, such as manufacturing facilities, government agencies, and commercial real estate companies, to adjust their power consumption, with the aim to stabilise the grid. Demand response provides greater grid flexibility, stability, and more efficient use of power infrastructure, with a view to help maintain electricity prices as low as possible for all consumers.

Enel X is the Enel Group's global business line dedicated to developing innovative products and digital solutions in sectors in which energy is showing the greatest potential for transformation: cities, homes, industries and electric mobility. Enel X in North America has nearly 3,600 customers, spanning more than 10,000 sites, representing around 3.8 GW of demand response capacity and over 20 operational behind-the-meter storage projects. The company's intelligent DER Optimization Software is designed to analyse real-time energy and utility bill data, improve performance and manage distributed energy assets, including behind-the-meter storage projects. Enel X's electric vehicle charging station technology, called JuiceBox®, and its JuiceNet® platform, provide smart management of electric vehicle charging and other distributed energy storage facilities. Enel X technology is present in more than 30,000 electric vehicle charging stations across North America.