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## Canadian Grocer Adopts EnerNOC's Energy Intelligence Software for Portfolio

BOSTON, June 02, 2016 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS) and demand response solutions, announced today that Canadian food retailer Longo Brothers Fruit Markets (Longo's), has purchased EnerNOC's EIS to create more accurate budgets, prioritize investment in energy-related projects, and increase overall employee productivity through improved communication and reporting. Longo's will deploy EIS across its entire 31-store portfolio, located in the greater Toronto area, giving executives a true view into operational efficiency across the company.

"In our business, gains in employee productivity and operational efficiency translate directly into positive financial impact," said Dave Mastroieni, Vice President of Central Procurement and Facility Management at Longo's. "EnerNOC's energy intelligence software gives us the visibility we need to connect energy usage to costs so we can budget more accurately, allocate resources against the highest impact improvements, and save time."

EnerNOC's software will enable site- and portfolio-level benchmarking, allowing Longo's to more accurately understand, forecast, and verify the true return on investment (ROI) of energy-related projects. EnerNOC centralizes energy data into a single platform, giving all employees, from headquarters to individual stores, access to relevant, actionable information that helps improve overall operational efficiency.

"Companies like Longo's need to operate as efficiently as possible, which means managing energy like they would any other significant expense category. EnerNOC's EIS is the energy decision support system that allows businesses to increase their competitive edge by ensuring energy management starts at the corporate level, creating accountability from the C-suite to the individual facility manager," said Eric Erston, Senior Vice President of Global Sales at EnerNOC.

To learn more about the challenges EnerNOC's energy intelligence software solves for businesses, go to: <https://www.enernoc.com/products/businesses/capabilities>.

### About EnerNOC

EnerNOC is a leading provider of energy intelligence software (EIS) and demand response solutions. With capabilities to better address budgets and procurement, utility bill management, facility analysis and optimization, sustainability and reporting, project tracking, and demand management, EnerNOC's SaaS platform helps enterprises control energy costs, mitigate risk, and streamline compliance and sustainability reporting. EnerNOC also offers access to more demand response programs worldwide than any other provider, offering enterprises a valuable payment stream to further enhance bottom line results and utilities and grid operators a reliable, cost-effective demand-side resource. For more information, visit [www.enernoc.com](http://www.enernoc.com).

### About Longo's

A family-owned organization, Longo's first opened its doors in Toronto in 1956 and now boasts 29 stores across the GTA including 5 small format "The Market" by Longo's. Grocery Gateway, the leader in online sales of home delivered groceries, is owned and operated by Longo Brothers Fruit Market Inc. since 2004. Inspired by their Founders and their commitment to a Fresh Tradition, the Longo's team hand selects fresh produce for its stores six days a week. Longo's food experts are dedicated to exceeding customer expectations by offering the best food experience and a great value to every customer, every time by providing Fresh & Unique Offerings, Everyday Foods & Groceries, Services for Ease, Education and Ideas.

### Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the

negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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