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## **Eaton Chooses EnerNOC's Energy Intelligence Software for Its Enterprise-Wide Energy Strategy**

### **Eaton Purchases EIS to Achieve New Levels of Visibility, Risk Management, and Operational Leverage**

BOSTON, May 04, 2016 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](http://www.enernoc.com) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS) and demand response solutions, announced today that global power management company Eaton has purchased EnerNOC's EIS to support its plan to leverage the platform across approximately 100 top Eaton facilities over the next several years. EnerNOC's software solutions support Eaton's enterprise-wide initiative to lower operational costs, reduce capital expenditures, proactively manage global energy spend, and improve reporting.

"Eaton is a power management company keenly focused on reducing energy expenses for our customers and across our global enterprise," said Rogerio Branco, Senior Vice President of Corporate Supply Chain Management at Eaton. "We deployed our own power management equipment throughout our facilities, but to more efficiently manage our own energy, we needed an enterprise-class software solution. EnerNOC's EIS will help decision makers throughout our organization make informed investments, respond nimbly to changing market conditions, and adjust operations to achieve maximum operational leverage."

"This strategic agreement between EnerNOC and Eaton will serve as a great example of what can be achieved when an organization pairs its leading energy management hardware with EnerNOC's energy intelligence software across a large portfolio," said Tim Healy, Chairman and CEO of EnerNOC. "This relationship is demonstrative of a broader trend we are seeing in the market; namely, that instead of a project-based approach to energy management, companies are taking a more holistic approach because they understand that energy can be used as a strategic lever with impacts on the supply chain, sustainability, and overall profitability."

EnerNOC's EIS supports Eaton's strategy of giving its decision makers improved visibility into energy spend, supporting better enterprise-wide decisions regarding energy management and helping to meet environmental compliance standards and reporting requirements. Eaton will also use EnerNOC's platform and advisory services to centralize the management of utility bills for more than 350 facilities and help manage corporate energy purchasing activity.

To learn more about the challenges EnerNOC's energy intelligence software solves for businesses, go to: <https://www.enernoc.com/products/businesses/capabilities>.

### **About EnerNOC**

EnerNOC is a leading provider of energy intelligence software (EIS) and demand response solutions. With capabilities to better address budgets and procurement, utility bill management, facility analysis and optimization, sustainability and reporting, project tracking, and demand management, EnerNOC's enterprise SaaS platform helps businesses control energy costs, mitigate risk, and streamline compliance and sustainability reporting. EnerNOC also offers access to more demand response programs worldwide than any other provider, offering businesses a valuable payment stream to further enhance bottom line results. EnerNOC's utility SaaS platform enables energy suppliers to forge deeper customer relationships, address regulatory mandates, and cost-effectively integrate demand-side resources to improve grid reliability through key capabilities, including customer engagement, demand response, energy efficiency, operational effectiveness, and wholesale procurement. For more information, visit [www.enernoc.com](http://www.enernoc.com).

### **Safe Harbor Statement**

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent

Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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