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Consumers Energy Expands Demand Response Contract with EnerNOC

BOSTON, May 31, 2016 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](http://www.enernoc.com) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS) and demand response solutions, announced today that Consumers Energy, Michigan's largest utility, is expanding its demand response partnership with EnerNOC. The expanded contract will extend the benefits of demand response to more of Consumers Energy's commercial and industrial customers with the goal of delivering up to 40 megawatts of demand response capacity into the Midcontinent Independent System Operator (MISO) market. Under the terms of the contract, EnerNOC will provide its industry-leading demand response technology and support services, and Consumers Energy will spearhead customer recruitment and manage overall market participation as part of its cost-effective and balanced energy supply portfolio. This expansion follows a successful demand response pilot with Consumers Energy in 2015. This will be the first time a demand response portfolio powered by EnerNOC's technology will participate in the MISO market.

"Customers who participate in demand response receive direct financial benefits, as well as the satisfaction of helping all energy users by diversifying our region's resource mix and helping Michigan cost-effectively meet its sustainability objectives, with Michigan resources," said Garrick Rochow, Vice President and Chief Customer Officer at Consumers Energy. "EnerNOC's demand response technology and market expertise aligns with Consumers Energy's commitment to utilizing the most innovative technologies to deliver sustainable, cost-effective, reliable energy and maintain high customer satisfaction."

"Consumers Energy has taken a forward-looking approach to the provision of energy services and engaging its customers, providing rich, value-added services like demand response that empower intelligent energy management," said Tim Healy, Chairman and CEO of EnerNOC. "We're excited to build on the early success of our partnership and together extend the benefits of demand response to more Michigan businesses."

To learn more about EnerNOC's demand response technology for utilities, go to:

<https://www.enernoc.com/products/utilities/capabilities/demand-response>

About EnerNOC

EnerNOC is a leading provider of energy intelligence software (EIS) and demand response solutions. With capabilities to better address budgets and procurement, utility bill management, facility analysis and optimization, sustainability and reporting, project tracking, and demand management, EnerNOC's SaaS platform helps enterprises control energy costs, mitigate risk, and streamline compliance and sustainability reporting. EnerNOC also offers access to more demand response programs worldwide than any other provider, offering businesses a valuable payment stream to further enhance bottom line results and utilities and grid operators a reliable, cost-effective demand-side resource. For more information, visit www.enernoc.com.

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

EnerNOC Media Relations:

Robin Woodcock

617.692.2601

news@enernoc.com

EnerNOC Investor Relations:

Christopher Sands

617.692.2569

ir@enernoc.com