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## General Motors Company and Pacific Gas and Electric Win EnergySMART Energy Innovator Award

BOSTON, April 06, 2016 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS) and demand response solutions, announced today that global automotive giant General Motors Company (GM) and Pacific Gas and Electric (PG&E), one of the largest utilities in the United States, were honored with the 2016 EnergySMART Energy Innovator Award. The award is given annually at EnerNOC's EnergySMART Conference, which brings together experts and innovators from across the energy sector to discuss the latest best practices in energy management.

In the enterprise category, GM was recognized for its sustainability leadership and making energy management a corporate priority GM has achieved a perfect score on its Carbon Disclosure Project reporting for the past three years and has received repeated accolades for its ENERGY STAR performance. It is also the only North American automaker to be named to the Dow Jones Sustainability Index. With EnerNOC's GM2100 Global Utility database, GM tracks its energy use and carbon emissions for sustainability and other reporting purposes, centralizes utility bill management across 29 countries, and generates meaningful savings. The initiative has saved more than \$21 million since its launch. Other finalists in the enterprise category included: Cargill, Cushman & Wakefield, Prince William County Schools, and WashingtonREIT.

In the utility category, PG&E was recognized for its ongoing efforts to seek innovative ways to more effectively engage business customers. In 2015, PG&E began using EnerNOC's energy intelligence software to provide small and medium-sized enterprises (SMEs) in northern and central California with high impact energy efficiency recommendations, driving greater engagement and customer loyalty. For example, a restaurant might receive a personalized recommendation to switch to an ENERGY STAR commercial gas water heater that results in savings of \$350 a year. Other finalists in the utility category included: BC Hydro, PacifiCorp, and Louisville Gas & Electric/Kentucky Utilities (LG&E/KU).

"We're in a period of rapid transformation that calls for businesses to take bold actions to change the way they manage energy. Both GM and PG&E have demonstrated sustained leadership in identifying and implementing innovative solutions, including EnerNOC's energy intelligence software, to help to address their biggest business challenges," said Tim Healy, Chairman and CEO of EnerNOC. "It's a great honor to recognize GM and PG&E at EnergySMART in front of their peers in energy management leadership."

To learn more about EnerNOC's solutions, visit: <https://www.enernoc.com/products/businesses/capabilities>

### About EnerNOC

EnerNOC is a leading provider of energy intelligence software (EIS) and demand response solutions. With capabilities to better address budgets and procurement, utility bill management, facility analysis and optimization, sustainability and reporting, project tracking, and demand management, EnerNOC's enterprise SaaS platform helps businesses control energy costs, mitigate risk, and streamline compliance and sustainability reporting. EnerNOC also offers access to more demand response programs worldwide than any other provider, offering businesses a valuable payment stream to further enhance bottom line results. EnerNOC's utility SaaS platform enables energy suppliers to forge deeper customer relationships, address regulatory mandates, and cost-effectively integrate demand-side resources to improve grid reliability through key capabilities, including customer engagement, demand response, energy efficiency, operational effectiveness, and wholesale procurement. For more information, visit [www.enernoc.com](http://www.enernoc.com).

### Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent

Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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