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EnerNOC Signs New Software Contract with Consumers Energy

BOSTON, Aug. 13, 2015 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), announced today that Consumers Energy, Michigan's largest utility, plans to leverage EnerNOC software to help more of its business customers achieve their energy management goals.

"We're committed to serving our customers with energy related products and services that are right-sized for their needs," said Julio Morales, Executive Director, Customer Services at Consumers Energy. "EnerNOC's software enables us to include a range of options for commercial and industrial customers that complement our existing expertise and service offerings to reduce energy waste, without requiring extensive and time-consuming integration. We're excited by how quickly we can go to market with this solution and start delivering additional value to our customers."

Consumers Energy first rolled out EIS from Pulse Energy (now owned by EnerNOC) to deliver customized energy savings to its small and medium-sized enterprise (SME) customers. Under the terms of the latest contract, Consumers Energy is expanding its EIS rollout to include solutions for its larger commercial and industrial (C&I) customers, as well as demand response products for both large C&I and SME customers.

"Consumers Energy has taken a very forward-thinking approach to customer engagement by offering a full suite of software products that help their business customers manage energy expenses more proactively," said Tim Healy, Chairman and CEO of EnerNOC. "Consumers Energy's commitment to delivering safe, reliable, competitive energy and high value products and services helps solidify their position as a trusted energy advisor."

For more information about EnerNOC's solutions for utilities, please visit <http://www.enernoc.com/for-utilities>.

About EnerNOC

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes budgeting and procurement, utility bill management, facility optimization, visibility and reporting, project tracking, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize customer engagement and the value of demand-side resources, including demand response and energy efficiency. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit www.enernoc.com.

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to EnerNOC's SaaS offering for utility-managed demand response programs and the ability of EnerNOC's customers to derive benefits from this solution, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including risks relating to any unforeseen changes to or the effects on liabilities, future capital expenditures, revenue, expenses, synergies, indebtedness, financial condition, losses and future prospects; failure to consummate or delay in consummating the transaction; our ability to retain key executives and employees; slowdowns or downturns in economic conditions, relationships with strategic partners, the presence of competitors with greater financial resources than ours and their strategic response to our products; and our ability to successfully integrate World Energy and the associated technology and achieve operational efficiencies, as well as those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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