



May 12, 2015

Weis Markets Purchases EnerNOC Energy Intelligence Software for 163-Store Portfolio

BOSTON, May 12, 2015 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), announced today that Weis Markets, a Mid-Atlantic food retailer, has expanded its deployment of EnerNOC's energy intelligence software across its entire chain of 163 supermarkets located in Pennsylvania, Maryland, New Jersey, New York, and West Virginia.

"Controlling energy use and costs has a material impact on the success of our company, which makes energy management a major operational focus," said R. Kevin Small, Vice President of Store Development at Weis Markets. "We were looking for an enterprise-wide solution that identifies operational leaders and opportunities, which helps us accurately anticipate costs and create and track against budgets. That's what EnerNOC's energy intelligence software does for us."

To rein in costs, Weis Markets initially deployed EnerNOC's energy intelligence software at 20 of its more energy intensive stores in 2012. By using EnerNOC's software analytics, Weis Markets' team quickly identified significant energy savings opportunities that required little or no capital investments. In the 40-store pilot phase of the partnership, Weis Markets identified over \$160,000 in savings opportunities. Encouraged by this early success, Weis Markets expanded its deployment, culminating in portfolio-wide use of the software.

"Energy expense management is essential in hyper-competitive industries like the grocery business, but it can't be too time-intensive or complex for staff to understand. We've simplified energy expense management by centralizing disparate information into one easy-to-use platform and connecting energy usage to costs," said Tim Healy, Chairman and CEO of EnerNOC. "Companies like Weis Markets have seen the results EnerNOC's energy intelligence software delivers, and by expanding it across a portfolio, these leading organizations are positioned to achieve greater operational efficiency."

To learn more about EnerNOC's energy intelligence software, visit: www.enernoc.com/solutions/enterprise-solutions.

About EnerNOC

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes budgeting and procurement, utility bill management, facility optimization, visibility and reporting, project tracking, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize customer engagement and the value of demand-side resources, including demand response and energy efficiency. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit www.enernoc.com.

The EnerNOC, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=5804>

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

CONTACT: EnerNOC Media Relations:

Robin Deliso

617.692.2601

news@enernoc.com

Investor Relations:

Christopher Sands

617.692.2569

ir@enernoc.com