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## **EnerNOC and EnTouch Controls Announce Partnership to Bring Integrated Energy Intelligence Software Offering to Businesses and Utilities**

BOSTON and RICHARDSON, Texas, Oct. 22, 2015 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), and technology company EnTouch Controls today announced a strategic partnership to deliver the full benefits of EIS to businesses that have large numbers of small footprint outlets, such as those in the national retail and food service industries. The combined offering, which has already been deployed as part of EnerNOC's recent contract with Consumers Energy, pairs in-store controls with cloud-based analytics capabilities to deliver greater visibility into energy usage and expenses at both the store and corporate level.

The integrated offering will be made available to business customers via EnerNOC's EIS platform. With this solution, businesses can centralize their energy expense management using EnerNOC's energy decision support system to better leverage EnTouch's facility optimization tools. The solution also improves operational efficiency by pairing EnerNOC's capabilities that prioritize the most urgent, impactful opportunities with EnTouch's maintenance workflow technology that provides site-level project management and equipment benchmarking.

"In combining our best-in-class software platforms, the partnership will increase the economic and operational benefits to business customers, enabling them to achieve sustained reductions in energy, maintenance, and capital expenditures," said Greg Fasullo, CEO of EnTouch Controls.

"This combined offering extends the benefits of EnerNOC's energy intelligence offering to businesses with smaller footprint sites, while giving enterprises even more direct control over equipment and thermostats," said Micah Remley, Senior Vice President of Product at EnerNOC. "In addition, this partnership helps expand EnerNOC's addressable market by improving the economics for us to serve customers with smaller facilities."

EnTouch will be responsible for nationwide hardware installation and commissioning as well as delivery of its equipment diagnostics and smart thermostat controls. When teamed with EnerNOC's energy intelligence software, which includes utility bill management, energy analytics, and procurement capabilities, enterprise customers with smaller facilities will be able to achieve new levels of building performance and facility intelligence.

### **About EnerNOC**

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes budgeting and procurement, utility bill management, facility optimization, visibility and reporting, project tracking, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize customer engagement and the value of demand-side resources, including demand response and energy efficiency. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit [www.enernoc.com](http://www.enernoc.com).

### **About EnTouch Controls**

EnTouch is a technology company that leverages energy intelligence software (EIS) to accurately assess and control energy consumption and expenditure. The company's award winning EnTouch 360™ is a business intelligence platform that provides a dedicated team of energy experts who utilize leading-edge software, best-in-class hardware and real-time analytics to improve operational efficiencies, significantly reduce energy consumption and maximize energy savings. EnTouch is globally recognized for its ongoing commitment to sustainability and its innovative approach in delivering energy management solutions to multi-site customers in diverse industries including: restaurant, retail, healthcare, hospitality and education. Connect with EnTouch at [www.entouchcontrols.com](http://www.entouchcontrols.com).

### **Safe Harbor Statement**

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other

federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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