

September 11, 2014

## **EnerNOC Partners With Energy Tech Incubator Greentown Labs**

BOSTON, Sept. 11, 2014 (GLOBE NEWSWIRE) -- <u>EnerNOC, Inc.</u> (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), announced today that it is partnering with Greentown Labs, an organization that supports early-stage energy technology companies with access to space, resources, and funding. Greentown Labs is one of the largest incubator spaces for hardware startups in the Northeast. As part of the partnership, EnerNOC will create a space at the incubator's Somerville, MA offices that will provide an opportunity for EnerNOC employees and Greentown Labs entrepreneurs to collaborate.

"We are excited to be partnering with one of the premier, local energy technology businesses, developed and still led by the entrepreneurs who founded it. We share the DNA of entrepreneurship, leveraging technology, solving big energy problems, and building a diverse, vibrant ecosystem," said Emily Reichert, Executive Director of Greentown Labs.

EnerNOC and Greentown Labs are also developing a speaker series featuring women in technology to be launched on November 6. EnerNOC has worked with Greentown Labs since 2012 and has served as a founding sponsor and judge of the Boston Cleanweb Hackathon and Data Jam Challenge, hosted at Greentown Labs. EnerNOC employees participated and judged the events, and provided mentoring and other support as part of their commitment to build talent and foster innovation in the Greater Boston area.

"Working with Greentown Labs is a continuation of our efforts to build a world-class partner network of talent and technologies that will accelerate innovation," said Tim Healy, Chairman and CEO of EnerNOC. "By supporting emerging engineers and entrepreneurs, we are investing in the growth of the energy intelligence software ecosystem and the broader technology community."

Hugh Scandrett, Vice President of Engineering at EnerNOC, will join Greentown Lab's advisory board as part of the partnership. To learn more about the upcoming women in technology event, go to <a href="http://www.eventbrite.com/e/women-intechnology-entrepreneurship-2014-2015-speaker-series-tickets-13034250795">http://www.eventbrite.com/e/women-intechnology-entrepreneurship-2014-2015-speaker-series-tickets-13034250795</a>.

## **About EnerNOC**

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes supply management, utility bill management, facility optimization, visibility and reporting, project management, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize the value of demand-side resources, including fully outsourced and utility-managed demand response and energy efficiency programs that drive customer engagement. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit www.enernoc.com.

The EnerNOC, Inc. logo is available at <a href="http://www.globenewswire.com/newsroom/prs/?pkgid=5804">http://www.globenewswire.com/newsroom/prs/?pkgid=5804</a>

## **About Greentown Labs**

Greentown Labs is a community of bold, passionate entrepreneurs creating game-changing energy technologies that transform the way we live, work, and play. Located in Somerville, MA, Greentown Labs is the largest cleantech incubator in the Northeast, operating a 33,000 sq. ft. facility that enables entrepreneurs to solve today's biggest energy and environmental problems. Greentown Labs hosts a constant stream of events and programs for the cleantech community and tours more than 5,000 visitors from around the world each year. Its mission is to enable a vibrant community of entrepreneurs to realize their visions by providing access to the space, resources, and funding need to thrive. For more information, visit <a href="https://www.greentownlabs.com">www.greentownlabs.com</a>, or find us on <a href="https://www.greentownlabs.com">Twitter</a>, Facebook, or <a href="https://www.greentownlabs.com">LinkedIn</a>.

## **Safe Harbor Statement**

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could,"

"could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

CONTACT: EnerNoC Media Relations: Robin Deliso,

(617) 692.2601, news@enernoc.com

EnerNoC Investor Relations: Brian Norris,

(617) 532.8104, ir@enernoc.com



Source: EnerNOC, Inc.

News Provided by Acquire Media