



August 6, 2014

Commercial Property Management Company Deploys EnerNOC Software Across Portfolio Spanning Seven Canadian Provinces

BOSTON, Aug. 6, 2014 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), today announced that 20 VIC Management Inc., which manages a national portfolio of retail, office, and industrial properties throughout Canada, has deployed EnerNOC's energy intelligence software across more than two dozen properties under its management. Through this deployment, 20 VIC Management helps its building owners improve net operating income by reducing energy costs and improves its own productivity by focusing energy management activities on the highest value opportunities.

"Our customers are building owners, and they answer to their tenants. Up and down the value chain, energy management needs to translate into improved productivity, comfort, and ultimately, lower costs all around. As a property manager, deploying EnerNOC's energy intelligence software helps set us apart as a premium provider of property management services," said Dan Brown, Vice President of Operations, 20 VIC Management.

Prior to deploying EnerNOC's software, the 20 VIC Management operations team lacked the ability to see energy consumption at a granular level in real time, across the entire portfolio, and in a single platform. Different utilities, rate structures, and building management systems at each site made insight into the highest impact savings opportunities even more challenging, and without centralized visibility, it was difficult to align regional building chiefs around standard operating best practices. EnerNOC's hardware-agnostic and utility-agnostic software helped the 20 VIC Management team overcome these challenges by streaming real-time energy data into its cloud-based platform, giving facility managers and operations staff at each site secure online access to the data they need to make the most informed decisions about their facilities.

To ensure facility managers across the portfolio get up to speed quickly and to find savings that deliver the fastest possible return on investment, 20 VIC Management is also receiving support from a designated analyst from EnerNOC's professional services team. This analyst will provide valuable training and will also analyze data across the portfolio to identify energy efficiency opportunities.

"In the increasingly competitive business of property management, 20 VIC Management exemplifies how having the tools and resources to improve productivity and drive down costs for building owners can be a real competitive differentiator," said Tim Healy, Chairman and CEO of EnerNOC. "By centralizing data regardless of what hardware you might have onsite, automating reporting, and pinpointing the savings opportunities, EnerNOC helps all stakeholders - owners, facilities staff, regional managers, and tenants - overcome common hurdles and drive savings."

For more information on EnerNOC's energy intelligence software for enterprises, visit www.enernoc.com.

About EnerNOC

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes supply management, utility bill management, facility optimization, visibility and reporting, project management, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize the value of demand-side resources, including fully outsourced and utility-managed demand response and energy efficiency programs that drive customer engagement. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit www.enernoc.com.

The EnerNOC, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=5804>

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could,"

"could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

CONTACT: Media Relations:

Robin Deliso, (617) 692.2601, news@enernoc.com

Investor Relations:

Brian Norris, (617) 532.8104, ir@enernoc.com



Source: EnerNOC, Inc.

News Provided by Acquire Media