



August 14, 2014

## **EnerNOC Signs Energy Intelligence Software and Services Contract With BKW**

### **Expands European Presence With Swiss Market Entry**

BOSTON, Aug. 14, 2014 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](http://www.enernoc.com) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), today announced that it has entered into an EnerNOC Demand Manager™ contract with BKW Energy Ltd. through 2019. BKW will deploy EnerNOC's software and services to deliver demand response to BKW's customers throughout Switzerland.

The BKW Group is one of Switzerland's largest energy companies with operations spanning production, transport, trading, and sales. In addition to pure energy supply, BKW provides a comprehensive set of energy solutions to its private and commercial customers, energy utility companies, and local authorities. With EnerNOC's demand response software and services, BKW will enable its customers to provide ancillary services to the Swiss electricity market. BKW's first demand response customer will be Migros, the largest retail company and employer in Switzerland.

"We look forward to bringing EnerNOC's innovative technology and services to BKW's current and future customers," said Tim Healy, Chairman and CEO of EnerNOC. "And we are excited to establish operations in Switzerland, a 10,000 MW market in which demand response has started to be fully integrated. This opportunity is a direct result of our recent acquisition of Entelios AG, a leading demand response provider in Germany."

"Through participation in demand response, our customers will be able to leverage their individual flexibility in energy consumption to create value for themselves and the market as a whole," said Suzanne Thoma, CEO of the BKW Group. "BKW strives to provide a diverse portfolio of demand-side solutions to complement our virtually CO2-free power portfolio, and working with EnerNOC exemplifies this commitment."

EnerNOC Demand Manager is a customizable SaaS offering for utility-managed demand response programs. EnerNOC provides comprehensive services to complement the solution, including supporting utilities in the design and implementation of their programs to achieve their demand-side management and customer engagement goals. To learn more about EnerNOC's energy intelligence software and solutions for utilities, grid operators, and retail energy suppliers, visit <http://www.enernoc.com/for-utilities>.

### **About EnerNOC**

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes supply management, utility bill management, facility optimization, visibility and reporting, project management, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize the value of demand-side resources, including fully outsourced and utility-managed demand response and energy efficiency programs that drive customer engagement. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit [www.enernoc.com](http://www.enernoc.com).

The EnerNOC, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=5804>

### **About BKW**

The BKW Group is one of Switzerland's largest energy companies. It employs more than 3,000 staff, supplies approximately one million people with electricity together with its partners, and covers all stages of the energy supply process, from energy production and trading, to transmission and sales. In addition to energy supply, BKW also develops, implements, and operates integrated energy solutions for private and corporate customers, energy supply companies, and local authorities. It is also committed to research programmes aimed at developing innovative technologies for sustainable and secure energy supply. For more information, visit [www.bkw.ch](http://www.bkw.ch).

### **Safe Harbor Statement**

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or

prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

CONTACT: Media Relations:

Robin Deliso, (617) 692.2601, [news@enernoc.com](mailto:news@enernoc.com)

Investor Relations:

Brian Norris, (617) 532.8104, [ir@enernoc.com](mailto:ir@enernoc.com)



Source: EnerNOC, Inc.

News Provided by Acquire Media