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EnerNOC Surpasses \$1 Billion in Enterprise Customer Savings

BOSTON, Dec. 10, 2014 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS), announced today that it has generated over \$1 billion in customer savings since it was founded in 2001. EnerNOC will celebrate the milestone at its headquarters this morning at an event that will include remarks from Massachusetts Governor Deval L. Patrick.

"We're focused on making energy intelligence software indispensable to organizations that care about managing costs - as essential to how they operate as enterprise resource planning or human capital management software is today," said Tim Healy, Chairman and CEO of EnerNOC. "For the past decade, EnerNOC has helped our customers achieve results through EIS in the form of greater operational efficiency and productivity."

"This accomplishment underscores EnerNOC's position as a technology leader," said Governor Patrick. "EnerNOC's mission to change the way the world uses energy has positively impacted thousands of organizations here in the United States, and a growing number of businesses globally now also benefit from energy intelligence software. It's inspiring to see a business with roots in Massachusetts grow so quickly and achieve such success, and my Administration has been proud to partner with EnerNOC on so many of its initiatives."

EnerNOC works with thousands of enterprises globally who leverage EnerNOC software to increase productivity, manage employee initiatives, reduce energy risk, comply with reporting requirements, and identify energy savings opportunities. Some examples of customer success stories include:

- **Beacon Capital**, an EnerNOC customer since 2008, has "not only increased productivity but unearthed millions of dollars in savings thanks to making energy intelligence software a central component of how we evaluate both building and engineering team performance," said Al Scaramelli, Managing Director at Beacon Capital.
- **Great Lakes Cold Storage** has generated over \$250,000 in total savings in large part because of the visibility into its real-time energy data provided by EnerNOC's energy intelligence software. By seeing its facilities' overall energy consumption as well as the actual cost of discrete operational decision, Great Lakes took measures that included smoothing out one facility's load curve and reducing expensive peak demand charges.
- **Massachusetts Department of Energy Resources (DOER)** has deployed EnerNOC's energy intelligence software to monitor real-time energy consumption across more than 25 million square feet of property at state buildings, EnerNOC has helped state agencies identify \$2.6 million in low and no cost operational savings since 2010.
- **North Penn School District** used its savings - over \$800,000 in one year alone - to preserve academic programs and motivate employees and students alike to engage more actively in helping the school district become more mindful of its energy use.

"Making data-driven energy management an essential part of the way we operate has resulted in significant energy cost reductions," said Thomas Schneider, Energy Manager, North Penn School District. "Thanks to EnerNOC, we've not only avoided harmful cuts to our school budgets and preserved valuable teaching positions, but also engaged our faculty and student body in our energy management efforts."

To learn more about EnerNOC's energy intelligence software, please visit: <http://www.enernoc.com/solutions>

About EnerNOC

EnerNOC is a leading provider of cloud-based energy intelligence software (EIS) and services to thousands of enterprise customers and utilities globally. EnerNOC's EIS solutions for enterprise customers improve energy productivity by optimizing how they buy, how much they use, and when they use energy. EIS for enterprise includes supply management, utility bill management, facility optimization, visibility and reporting, project management, demand management, and demand response. EnerNOC's EIS solutions for utilities help maximize the value of demand-side resources, including fully outsourced and utility-managed demand response and energy efficiency programs that drive customer engagement. EnerNOC supports customer success with its world-class professional services team and a Network Operations Center (NOC) staffed 24x7x365. For more information, visit www.enernoc.com.

The EnerNOC, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=5804>

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy intelligence software, and the benefits that customers may derive from technology updates or enhancements to that software, including financial savings, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would," "are well positioned to," or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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