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## Ausgrid in Eastern Australia Awards Demand Response Contract to EnerNOC

BOSTON, Sept. 17, 2013 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software, today announced that it has entered into an agreement with the Australian distribution operator Ausgrid to administer its demand response program. Ausgrid's electricity network provides power to 1.6 million homes and businesses throughout the Sydney metropolitan area. This is an expansion of a pilot program originally begun in 2012.

Under the terms of the agreement, EnerNOC will administer the Ausgrid Dynamic Peak Rebate Program to Ausgrid's commercial, institutional, and industrial customers. When called upon, customers will curtail energy use during dispatches. In addition to payments for their participation, customers will receive access to their real-time energy data through EnerNOC's DemandSMART™ cloudbased demand response application.

"In just three years after EnerNOC's entry, Australia has become our second largest market," said Tim Healy, Chairman and CEO of EnerNOC. "Although the majority of our current presence is in Western Australia, key contracts like this agreement with Ausgrid provide EnerNOC a solid foothold into the eastern states where rising electricity prices and a pressing need for grid optimization make demand response very attractive."

Ausgrid is conducting this initial Dynamic Peak Rebate project with the aim of developing demand side options as an alternative to investing in network infrastructure.

To learn more about EnerNOC's work with utilities, go to: [enernoc.com/for-utilities](http://enernoc.com/for-utilities).

### About EnerNOC

EnerNOC is a leading provider of energy intelligence software and related solutions. EnerNOC unlocks the full value of energy management for utility and commercial, institutional, and industrial (C&I) customers by delivering a comprehensive suite of demand-side management services that reduce real-time demand for electricity, increase energy efficiency, improve energy supply transparency in competitive markets, and mitigate emissions. EnerNOC's Utility Solutions™ offerings, which include both implementation and consulting services, are helping hundreds of utilities and grid operators worldwide meet their demand-side management objectives. EnerNOC serves thousands of commercial, institutional, and industrial customers worldwide through a suite of energy management applications including: DemandSMART™, comprehensive demand response; EfficiencySMART™, continuous energy savings; and SupplySMART™, energy price and risk management. EnerNOC's Network Operations Center (NOC) offers 24x7x365 customer support. For more information, visit [www.enernoc.com](http://www.enernoc.com).

The EnerNOC, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=5804>

### Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's energy management applications and services, including its DemandSMART application, and the benefits that customers may derive from those applications and services, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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