



September 13, 2012

EnerNOC Adds Another High Tech Veteran to Executive Ranks

Patricia O'Neill Hired as Vice President of Human Resources

BOSTON, Sept. 13, 2012 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy management applications for the smart grid, today announced that it has hired Patricia O'Neill as Vice President of Human Resources. In this role, O'Neill will draw upon her 30 years of human resources experience at prominent technology companies to continue EnerNOC's track record of recruiting and retaining high performance teams.

"Patricia is highly regarded in the New England technology community as a leading strategic thinker on human resource matters," said Tim Healy, Chairman and CEO of EnerNOC. "She has served in key roles at global technology firms. She herself represents EnerNOC's values of hiring bright, relentless, and good people, and as the leader of our HR function will ensure that EnerNOC continues to foster these values and build an organization that is committed to our mission of changing the way the world uses energy."

"EnerNOC is on a clear growth trajectory that is supported by an extraordinary group of talented people on three continents. From ensuring that EnerNOC has a full pipeline of qualified talent, to enriching the skills and experience of those already on the team, I am looking forward to being a part of the EnerNOC family," said O'Neill. "I'm inspired by EnerNOC's mission and delighted to leverage my HR leadership experience toward its realization."

O'Neill's career began with ten years at Prime/Computervision Corporation, during which she established the human resources function for the firm's Scandinavian subsidiaries. She served as Vice President of Human Resources at Stardent Computer, Inc., a 2-D graphical workstation company, and, later, Senior Vice President of Human Resources at First Data Investor Services Group. Most recently, O'Neill spent ten years as Senior Vice President of Human Resources at Art Technology Group, a publicly traded company specializing in eCommerce software that was acquired by Oracle in 2011.

O'Neill's appointment marks the most recent addition to EnerNOC's lineup of executives who came to the company from industry-leading technology firms. In April 2012, EnerNOC hired as its CIO Gerry Wilson, formerly of the Unica Corporation (now part of IBM) and RSA, the security division of EMC. In 2011, Hugh Scandrett was hired as Vice President of Engineering, having served in similar role with Kronos, Inc., the Massachusetts-based workforce management solutions firm. Scandrett also had held leadership positions with Ounce Labs, IBM Rational, DSC Communications, and Nortel.

O'Neill holds a Bachelor of Science from Westfield State College, a Masters in Psychology from Goddard College, and an MBA from Suffolk University.

About EnerNOC

EnerNOC unlocks the full value of energy management for our utility and commercial, institutional, and industrial (C&I) customers by delivering a comprehensive suite of demand-side management services that reduce real-time demand for electricity, increase energy efficiency, improve energy supply transparency in competitive markets, and mitigate emissions. EnerNOC's Utility Solutions™ offerings, which include both Implementation and Consulting services, are helping hundreds of utilities and grid operators worldwide meet their demand-side management objectives. EnerNOC serves thousands of commercial, institutional, and industrial customers worldwide through its suite of energy management applications including: DemandSMART™, comprehensive demand response; EfficiencySMART™, continuous energy savings; SupplySMART™, energy price and risk management; and CarbonSMART™, enterprise carbon management. Our Network Operations Center (NOC) offers 24x7x365 customer support. For more information, visit www.enernoc.com.

The EnerNOC, Inc. logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=5804>

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's clean and intelligent energy management applications and services, and the benefits that customers may derive from those applications and services, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate,"

"believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

CONTACT: Media Relations:

Sarah McAuley

(617) 532.8195

news@enernoc.com

Investor Relations:

Jennifer Varley

(617) 532.8104

ir@enernoc.com



Source: EnerNOC, Inc.

News Provided by Acquire Media