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EnerNOC Extends 50 Megawatt Demand Response Contract With Salt River Project Through 2015

Agreement Extends SRP PowerPartner(TM) Program for Arizona C&I Customers

BOSTON, MA -- (Marketwire) -- 04/04/12 -- [EnerNOC, Inc.](#) (NASDAQ: ENOC), the world's leading provider of demand response applications and services, today announced that it has extended its contract to implement a demand response program for Salt River Project (SRP) through 2015. Under its existing contract with the Phoenix-based public power utility, EnerNOC manages a network of commercial, institutional, and industrial facilities that agree to reduce electricity usage during peak periods through EnerNOC's DemandSMART™ [Demand response](#) application in exchange for year-round payments. This three-year extension of the SRP PowerPartner™ program continues that service agreement, which was originally executed in 2009, and will continue to help Salt River Project provide reliable and affordable electricity in Arizona.

"Over the past several years, EnerNOC has been a strong partner in helping us to achieve our peak management goals," said Debbie Kimberly, SRP Director of Customer Programs and Marketing. "They have maintained a strong track record for customer satisfaction, as well as performance, and our customers value their user-friendly technology. We are excited to continue this relationship to ensure that demand response remains easy and rewarding for participating customers, while also a reliable resource for us to manage."

"Businesses and organizations throughout SRP's service territory have taken advantage of the bottom-line benefits that demand response presents. We're excited to continue this relationship so that they can continue to be rewarded for smart energy management practices," said EnerNOC Chairman and CEO Tim Healy. "Our work with SRP has helped to manage peak load when the Southwest grid is strained, keeping the lights on -- and the A/C working -- at homes and businesses throughout the region."

To date, EnerNOC has enabled a broad variety of businesses to participate in demand response in SRP's service territory, including commercial property, data centers, hospitals, and manufacturing sites. Customers receive smart metering and control equipment free of charge, as well as real-time visibility into their energy usage through EnerNOC's DemandSMART application. EnerNOC's automated demand response solutions can respond to SRP's calls for load reductions within minutes.

EnerNOC operates demand response programs in deregulated markets throughout the United States, Canada, the United Kingdom, Australia, and New Zealand and implements exclusive demand response programs with utilities such as the Tennessee Valley Authority, Tucson Electric Power, Idaho Power, Public Service Company of New Mexico, and Xcel Energy. For more information on EnerNOC Utility Solutions, please visit <http://www.enernoc.com/utilities>.

About EnerNOC Utility Solutions

EnerNOC Utility Solutions has teamed with hundreds of utilities and grid operators worldwide to meet their demand-side management objectives. Our Program Implementation group partners with leading utilities to deliver custom-tailored demand response and energy efficiency programs designed to maximize both cost-effectiveness and customer satisfaction within the commercial, industrial, and agricultural market segments. Our Consulting Services group supports a broad range of utility demand-side management activities, including potential assessments, program design and administration, load research, technology demonstrations, measurement and evaluation, and regulatory support. EnerNOC leverages its experience working with thousands of commercial, institutional, industrial, and agricultural sites, its SMART suite of energy management solutions, and its Network Operations Center (NOC), to deliver reliable load reductions and millions of megawatt hours of energy savings each year. For more information, visit www.enernoc.com.

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future growth and success of the Company's DemandSMART application and the ability of SRP and the Company's commercial, institutional, and industrial customers to derive benefits from such application, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and

Exchange Commission. As a result of such risks, uncertainties and factors, EnerNOC's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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